

36th Annual Awards Event for 2022 Seawell Grand Ballroom, Denver Center for the Performing Arts Thursday, February 23, 2023 4:00 PM – 8:00 PM MT

## 2022 CAPITAL MARKETS TRANSACTION AWARD GENERAL RULES AND JUDING CRITERIA

## **GENERAL RULES:**

- 1. All Capital Markets Transaction nominees must be a member in good standing of NAIOP or a Chapter Sponsor at the time of their nomination. Submission from non-members WILL NOT BE ACCEPTED. Visit NAIOP.org to submit your membership application or pay renewal today. Contact Kathie Barstnar or Jayma File for Chapter Sponsorship information.
- 2. The Judging Committee may decide in any given year not to make an award in a category; create a new category each year; re-categorize nominations to appropriately recognize deserving nominees; and those categories may change from year to year.
- 3. Nominees will be judged by a committee composed of former NAIOP Presidents and Board Members.
- 4. Any attempt to contact NAIOP officials or judging committee member by a nominee will result in disqualification. Judges are further instructed not to receive any calls from persons making nominations.
- 5. Falsification of any documentation requested will result in a disqualification of your application. Additionally, altered and/or revised submissions will not be accepted after the nomination deadline.
- 6. Managers of those which submit nominations will be invited to a "vetting meeting" so that confirmation can be obtained on transaction volume and office ranking. If manager is also submitting a nomination, that individual is NOT ELIGIBLE to participate in the vetting meeting
- 7. All finalists will be required to have their manager verify the accuracy of the transaction volumes and office ranking by signing the Broker Truth of Information Release.
- 8. DO NOT submit any transaction that did not close during calendar year 2022.
- 9. The Capital Markets Transaction of the Year can be a stand-alone single or mixed-use project, a business park/multi-use project, or a redevelopment undertaking. The property/project must be in Colorado.
- 10. Nominees, if selected, must agree to present at the Annual Mid-Year Commercial Forecast program and provide a copy of their presentation at said program to the NAIOP office if requested.

## **JUDGING CRITERIA:** All submissions will be subject to the following criteria for judging.

- 1. Creativity and noteworthy outcome of the transaction
- 2. Complexity and/or scale of the transaction
- 3. Transaction structure
- 4. Skill and effort by the originator and/or disposition team
- 5. Contribution to community or neighborhood.
- 6. NAIOP membership activity including length of membership, level of participation, legislative advocacy, etc.
- 7. Contribution to the real estate industry
- 8. Contribution to the general community

\*\*Deadline for Capital Markets Transaction Award Nominations is on or before Friday, January 13, 2023\*\*