



NAIOP MEMBERSHIP YOUR STRATEGIC ADVANTAGE

NAIOP provides critical commercial real estate education, connections and advocacy that help our members' businesses and the industry advance. Members benefit from the resources and networking provided by both NAIOP COLORADO and the 20,000 -member-strong North American association. Take advantage of the full scope of member benefits, including discounted on-demand courses and networking events.

With 600+ members serving the local Denver Metro and larger Colorado market, NAIOP COLORADO has the people, knowledge and education to help you find connections and stay ahead of the curve, and make deals.

- **EXCLUSIVE NETWORKING** — NAIOP's programs, events and conferences connect you to the people and opportunities you need to help propel your business forward.
- **STRATEGIC RELATIONSHIPS AT YOUR FINGERTIPS** —
 - 31% — Owners/Developers/Asset Managers/Investors
 - 21% — Brokers
 - 14% — Architects/Engineers/Contractors/Related Fields
 - 32% — EDAs/Accountants/Consultants/Financiers
 - 71% — Senior Management
 - 258 — NAIOP Companies
- **POWERFUL ADVOCACY**— NAIOP promotes effective policy through our grassroots network. We work to advance legislative initiatives that will strengthen and promote the growth of the industry.
- **POWERFUL EDUCATION** — Courses when and where you need them, on the topics that matter most for your business. In addition to local Chapter programming, NAIOP's [Center for Education](#) presents online courses and Webinar offerings—as well as live courses and an optional [Certificate in Advanced Study in Real Estate Development or Finance](#).
- **RESEARCH** — Research on trends, opportunities and the future of CRE.

[Visit www.naiop.org to join now.](http://www.naiop.org)

NAIOP
COMMERCIAL REAL ESTATE
DEVELOPMENT ASSOCIATION
COLORADO CHAPTER

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SCAN ME:



NAIOP Colorado

We Get Deals Done

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NAIOP Colorado

Building Strategic Relationships

COMMITTEE INVOLVEMENT

NAIOP Colorado's local committees are a big part of our Chapter's success and are a great way for members to actively participate in advancing their business and personal relationships. Each committee meets to set goals and work collectively to achieve their goals.

DEVELOPING LEADERS

This group is responsible for creating programming that provides the tools, networking and resources that will help Developing Leader (DL) members - those members aged 35 and under - reach the next level in their careers. These events and programs include, but are not limited to, Skiing with the Icons, Mentor Program, Educational events, Project Tours, Community Outreach and Networking. **Meeting Frequency:** Monthly, 2nd Thursday

Chair: **Megan Kranichfeld**, Trammel Crow Company · mkranichfeld@trammellcrow.com

Vice Chair: **Blaire Butler**, Essex Financial Group | bbutler@essexfg.com

NAIOP Staff: **Jayma File** · Jayma@naiop-colorado.org | **Sabrina Salgado** · Sabrina@naiop-colorado.org

DIVERSITY, EQUITY & INCLUSION

This group is responsible for ensuring that the Chapter's programming, events, and other activities reflect the cultural, gender, age, and other aspects of our diverse market. The DEI Committee actively recruits the next generation of diverse candidates to careers in commercial real estate through a series of events that support healthy careers and growth opportunities. **Meeting Frequency:** Monthly, 1st Wednesday

Chair: **Lisa Metzger**, Galloway | lisametzger@gallowayus.com

Staff: **Jayma File**, NAIOP Colorado · Jayma@naiop-colorado.org

ENGAGEMENT & COMMUNICATIONS

The purpose of the Engagement & Communications Committee is to help increase awareness of NAIOP's mission and promotes engagement and involvement opportunities for members and corporate sponsors alike. Responsibilities include: efforts to create and manage shareable content, act as liaisons with other Chapter committees to streamline communications. **Meeting Frequency:** Monthly, 1st Wednesday

Chair: **Buzz Miller**, Stream Realty · buzz.miller@streamrealty.com

NAIOP Staff: **Jayma File** · Jayma@naiop-colorado.org | **Sabrina Salgado** · Sabrina@naiop-colorado.org

MEMBERSHIP

This committee helps advance NAIOP's efforts to unify the local real estate community, increase membership and retention. Responsibilities include: developing recruitment and retention strategies, identifying and recruiting key prospects. **Meeting Frequency:** Monthly, 3rd Thursday

Chair: **John Huemoller**, First American Title-NCS | jhuemoller@firstam.com

NAIOP Staff: **Jayma File** · Jayma@naiop-colorado.org | **Sabrina Salgado** · Sabrina@naiop-colorado.org

NAIOP Colorado

Building Strategic Relationships

COMMITTEE INVOLVEMENT (Cont.)

PROGRAMS

The Programs committee is responsible for planning the organization's quarterly breakfast and lunch programs as well as several special and seasonal events such as the Annual Economic Forecast, Awards of Achievement, Educational Series, Holiday Party, and Property Tour. The goal is to make the programs informative, educational and entertaining as part of our value proposition to members. **Meeting Frequency:** Monthly, 1st Thursday

Chair: **Nick Kitaeff**, Confluent Development · nkitaeff@confluentdev.com

Staff: **Jayma File**, NAIOP Colorado · Jayma@naiop-colorado.org

PUBLIC POLICY

This Public Policy Committee supports the lobbying efforts of NAIOP, and works to ensure that members have a seat at the table in the negotiation of possible legislative and public policy activity affecting commercial real estate at the city, state and federal levels. LAC focuses on issues such as taxation, growth, water, land use, transportation, economic development and affordable housing, formulating general policies so that, as specific issues arise, the LAC is prepared to respond.

Meeting Frequency: Bi-Monthly, 2nd & 4th Wednesday

Chair: **Tyler Carlson**, Evergreen Development | tcarlson@evgre.com

Staff: **Kathie Barstnar**, NAIOP Colorado · Kathie@naiop-colorado.org

ROCKY MOUNTAIN REAL ESTATE CHALLENGE

The Rocky Mountain Real Estate Challenge (RMREC) is an annual event designed to serve as a learning tool for students of the University of Colorado and University of Denver's graduate real estate programs and local business community to interface, while assisting the Project Sponsor with development options for the specific property. The RMREC Committee responsibilities include: solicitation a project sponsor; development of project competition materials; coordination of competing students, judges and multiple resources; planning of RMREC event dinner; and program marketing. **Meeting Frequency:** Monthly, 3rd Tuesday

Chair: **Margo Black**, Forum Capital Advisors · mblack@forumcapadvisors.com

Staff: **Jayma File**, NAIOP Colorado · Jayma@naiop-colorado.org

FIGHT NIGHT

Fight Night an annual event featuring the commercial real estate industry's elite for an evening of tapas, cocktails, ringside boxing entertainment and unlimited networking! The Fight Night Committee responsibilities include: solicitation of event sponsors, development of real estate industry boxers, entertainment, marketing and more.

Chair: **Brandon Kramer**, Marcus & Millichap - Brandon.Kramer@marcusmillichap.com

Vice Chair: **John Huemoller**, First American Title - jhuemoller@firstam.com

NAIOP Staff: **Jayma File** · Jayma@naiop-colorado.org | **Sabrina Salgado** · Sabrina@naiop-colorado.org

ADDITIONAL EVENT COMMITTEES

The NAIOP Colorado Chapter also provides the opportunity to participation on several event specific committees, for programs to include: **Winter Classic Hockey and Skiing Charity**

Fundraisers, Annual Golf Tournament, Property Tour and more. For more information about these programs, please contact: **Jayma File**, NAIOP · (303) 782-0155 · Jayma@naiop-colorado.org

Thank you for your interest in NAIOP Colorado Chapter membership and volunteer opportunities. To take your membership to the next level, here are some helpful links and tools for your reference:

- NAIOP Colorado Chapter · <https://www.naiop-colorado.org/>
- NAIOP Corporate (National) · <https://www.naiop.org/>
- Marketing Opportunities · <https://www.naiop-colorado.org/sponsorship>
- Calendar of Events · <https://www.naiop-colorado.org/events>
- Online Membership Application · <https://mynaiop.naiop.org/Join/CreateNewUser>
- Member Directory · <https://www.naiop.org/>
- NAIOP Colorado Career Opportunities Board · <https://www.naiop-colorado.org/career-opportunities>
- NAIOP Corporate Career Center · <https://www.naiop.org/Career-Center>
- Center for Education · <https://learn.naiop.org/>

SOCIAL MEDIA NETWORK:



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NAIOP Colorado

2024 CALENDAR OF EVENTS

2024 NAIOP COLORADO—CALENDAR OF EVENTS

September 11	DL Leadership Insight Luncheon
September 20	DL Community Outreach: Food for Thought
September 25	DL Mentor Program Event at Pivot Denver
September 26	Annual Property Tour: Downtown Denver
October 6-10	NAIOP Corporate CRE. Converge
October 10	Fight Night 2024 Weigh-In Party at Riot House
October 10	DL Leadership Insight Luncheon
October 17	Fight Night 2024 at ReelWorks, RiNo
October 23	Economic Diversity Showcase: Community Catalyst—FreshLo Hub, Montbello
October 30	DL Mentor Program Wrap-Up at Populus
November 1	DL Volunteer Day - Denver Parks and Recreation
November 13	Fall Breakfast: Metro Mayoral Forum
November 14	DL Real Estate on the Rocks Year-End Celebration
December 12	NAIOP & DMCAR Annual Holiday Party at Brown Palace

VISIT [NAIOP-COLORADO.ORG](https://www.naiop-colorado.org)
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