

Benjamin Winchell

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EDUCATION:

University of Colorado at Boulder, Leeds School of Business

Expected May 2025

M.S in Real Estate Finance and Investment

Boulder, CO

- **GPA 3.2**
- One year accelerated Master of Science emphasizing development and investment financing
- Heavy focus on commercial real estate, sustainability, and proprietary technology

University of Colorado at Boulder, Leeds School of Business

December 2023

B.S in Business Administration with a dual Emphasis in Real Estate and Marketing

Boulder, CO

- **GPA 3.0**
- Admitted to Leeds as a transfer student in 2021
- Graduated early with a dual emphasis degree
- Concurrently licensed as a Colorado Real Estate Broker

Regis University, Anderson College of Business

2020-2021

B.S. in Business Administration with an emphasis in management

Denver, CO

- **GPA 3.6**
- Transferred to CU Boulder after one year to pursue greater opportunities and a more focused degree program

WORK EXPERIENCE:

Peek Technologies

2023-Present

3D Photographer

Metro Area, CO

- Fulfilled daily-weekly contracts with apartment leasing offices to virtualize vacant units
- Organized and communicated logistical solutions between operations and on-site leasing specialists
- Upheld company standards and discipline while remaining flexible to the needs of each client

New Western, Denver

2023-2024

Disposition Agent

Denver, CO

- Sourced investor/buyer leads through reverse search and networking events
- Provided avenues of communication for buyers, lenders, insurance/title agents, and colleagues handling acquisition
- Maintained relationships and flexibility in a high-stakes segment of a volatile real estate market

Chick Fil A Quebec St.

2021-2023

Delivery Driver

Denver, CO

- Fulfilled orders in a timely fashion via company transportation and insurance
- Communicated effectively between customers and other employees using an application
- Various physical tasks including climbing, lifting, and occasional car maintenance

Misaki Stanley

2019-2021

Host

Denver, CO

- Communicating and interacting with customers efficiently and respectfully
- Maintained reputation and values of a family-owned restaurant
- Delegating restaurant tasks amongst employees to optimize cook and wait times
- Cooking, cleaning, serving drinks; handling deliveries, logistics, financial documents; other managerial duties

SKILLS

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- Statistical Data Analysis using R, Excel, and Salesforce
 - Cold-Calling
 - Client-facing sales
 - Real Estate Photography
 - Financial Modeling
 - Lead-generation
 - Cold-Calling
 - Microsoft Office